# **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 8-K

**CURRENT REPORT** Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): May 10, 2023

# **ENERGOUS CORPORATION**

(Exact Name of Registrant as Specified in Charter)

**Delaware** (State or Other Jurisdiction of Incorporation)

001-36379 (Commission File Number)

46-1318953 (I.R.S. Employer Identification No.)

3590 North First Street, Suite 210 San Jose, California 95134 (Address of Principal Executive Offices)(Zip Code)

Registrant's telephone number, including area code: (408) 963-0200

Not Applicable

(Former M	Name or Former Address, if Changed Since Last Re	eport)
Check the appropriate box below if the Form 8-K filing if following provisions:	is intended to simultaneously satisfy the filin	ng obligation of the registrant under any of the
☐ Written communications pursuant to Rule 425 und	ler the Securities Act (17 CFR 230.425)	
$\square$ Soliciting material pursuant to Rule 14a-12 under t	the Exchange Act (17 CFR 240.14a-12)	
☐ Pre-commencement communications pursuant to F	Rule 14d-2(b) under the Exchange Act (17 C	CFR 240.14d-2(b))
☐ Pre-commencement communications pursuant to F	Rule 13e-4(c) under the Exchange Act (17 C	FR 240.13e-4(c))
Securities registered pursuant to Section 12(b) of the Act	t:	
Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, \$0.00001 par value	WATT	The Nasdaq Stock Market LLC
Indicate by check mark whether the registrant is an emer chapter) or Rule 12b-2 of the Securities Exchange Act of		5 of the Securities Act of 1933 (§230.405 of this
Emerging growth company $\square$		
If an emerging growth company, indicate by check mark new or revised financial accounting standards provided p		1 1 0 0

### Item 2.02. Results of Operations and Financial Condition.

On May 10, 2023, Energous Corporation announced its unaudited financial results for the quarter ended March 31, 2023. A copy of the press release announcing the results is being furnished as Exhibit 99.1 to this Current Report on Form 8-K.

The information in this Current Report on Form 8-K and Exhibit 99.1 attached hereto is intended to be furnished and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act") or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Exchange Act or the Securities Act of 1933, as amended, except as expressly set forth by specific reference in such filing.

Item 9.01. Financial Statements and Exhibits.

(d) Exhibits.

Exhibit Number Description of Exhibit

Press Release, dated May 10, 2023, issued by Energous Corporation, furnished herewith. 99.1

104 The cover page on this Current Report on Form 8-K, formatted in Inline XBRL

# **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

# **ENERGOUS CORPORATION**

By: /s/ William Mannina

Date: May 10, 2023

William Mannina

Acting Chief Financial Officer



#### **Energous Corporation Reports 2023 First-Quarter Results**

**SAN JOSE, Calif. – May 10, 2023** – Energous Corporation (NASDAQ: WATT), a leading developer of RF-based charging for wireless power networks, today announced financial results for its first quarter ended March 31, 2023, and provided an update on its partnership and regulatory highlights.

#### **Unaudited 2023 First-Quarter Financial Results**

For the first quarter ended March 31, 2023, Energous reported:

- Revenue of approximately \$96,676, compared to \$215,961 in the 2022 first quarter
- Costs and expenses of approximately \$6.4 million, with approximately \$138,813 in cost of revenue, \$3.1 million in research and development, and \$3.2 million in sales, marketing, general and administrative expenses
- Net loss of approximately \$(6.7) million, or \$(0.08) per basic and diluted share
- Adjusted net non-GAAP loss of approximately \$(5.5) million
- Approximately \$26.3 million in cash and cash equivalents at the end of the first quarter, with no debt

# **Partnership Momentum**

- Energous and InnoTractor a European provider of IoT-based solutions for logistics and supply chain applications to integrate wireless power solutions for real-time asset tracking across various industries witnessing significant IoT growth. The partnership will integrate and deploy Energous' PowerBridge technology and Wiliot's IoT Pixel tags, providing customers with a solution featuring lower costs, increased mobility and improved sustainability.
- <u>Energous and Thinaer</u> a leading industrial IoT SaaS platform provider to incorporate Energous' wireless power transfer technology as part of a joint offering to help organizations improve efficiency, reduce costs, and enhance outcomes in various settings, including industrial manufacturing and warehousing.
- <u>Energous and LIXIL</u> a maker of pioneering water and housing products is working to combine Energous' WattUp wireless power transfer technology and its suite of housing technology, including IoT home solutions, to deliver a joint solution that removes the need for battery maintenance via reliable and consistent power delivered wirelessly.
- <u>Energous and SATO</u> a global pioneer in auto-ID and labelling solutions partnering to develop joint solutions that combine Energous' 1W WattUp PowerBridge transmitters with IoT solutions for next-generation smart store applications.
- <u>Energous and Catapult</u> the global leader in sports technology solutions for elite teams, has created the football of the future with an embedded tracker that can charge wirelessly, providing the data precision that Catapult customers expect from its wearables and video solutions.
- <u>Energous and amsOSRAM</u> a global leader in optical solutions is collaborating on a wirelessly powered multi-spectral light sensor for Controlled-Environment Agriculture (CEA) and vertical farming. The joint solution is based on the multi-channel AS7343 spectral sensor from ams OSRAM and the WattUp PowerBridge from Energous.



#### **Regulatory Progress**

- Energous'1W WattUp PowerBridge has been approved by Japan's regulatory body for unlimited power distance transmission. This enables Energous to deploy its active energy harvesting technology throughout the technologically advanced Japanese market.
- AirFuel RF, the radio frequency-based wireless charging technology from AirFuel Alliance, was <u>established as an industry standard</u> to
  further support the growing power needs of the rapidly expanding IoT ecosystem of devices such as sensors, smart tags, asset trackers and
  other IoT applications. Representatives of Energous have served on the AirFuel Alliance board of directors since 2016 and have supported
  the development of this new industry standard.

"Energous continues to gain momentum for its solutions with a number of new partnerships and proof of concept deployments as its solutions are recognized as supporting the rapid deployment of IoT devices," said Cesar Johnston, CEO of Energous. "The adoption of the AirFuel RF standard and the increased international certification of our devices will ensure that we are at the forefront of this significant technological change."

#### 2023 First-Quarter Conference Call

Energous will host a conference call to discuss first-quarter financial results, recent progress and prospects for the future.

When: Wednesday, May 10, 2023
 Time: 1:30 p.m. PT (4:30 p.m. ET)

• *Phone*: 888-317-6003 (domestic); +1 412-317-6061 (international)

Participant entry #: 3588640

Conference replay: Accessible through May 24, 2023 877-344-7529 (domestic); +1 412-317-0088 (international); passcode 9312029

• Webcast: Accessible at Energous.com; archive available through May 2024

#### **About Energous Corporation**

Energous Corporation (Nasdaq: WATT) is leading the advancement of Wireless Power Networks to meet the growing power demands of today's devices and tomorrow's innovations. Its award-winning, RF-based WattUp® technology is the only solution that supports both near field and at-a-distance wireless power, enabling flexible device designs without cumbersome power cables or replaceable batteries. Energous develops silicon-based wireless power transfer (WPT) technologies and customizable reference designs for the expanding ecosystem of devices within industrial and retail IoT, smart homes, smart cities, and medical applications. The company has received the world's first FCC Part 18 certification for at-a-distance WPT and has been awarded more than 200 patents for its WattUp® technology.

## **Forward-Looking Statements**

This press release contains "forward-looking statements" within the meaning of the Securities Act of 1933, as amended, the Securities Exchange Act of 1934, as amended, and the safe-harbor provisions of the Private Securities Litigation Reform Act of 1995. All statements other than statements of historical fact included in this press release are forward-looking statements. Forward-looking statements may describe our future plans and expectations and are based on the current beliefs, expectations and assumptions of Energous. These statements generally use terms such as "believe," "expect," "may," "will," "should," "could," "seek," "intend," "plan," "estimate," "anticipate" or similar terms. Examples of forward-looking statements in this release include but are not limited to statements about our financial results and projections, statements about the success of our collaborations with our partners, statements about any governmental approvals we may need to operate our business, statements about our technology and its expected functionality, and statements with respect to expected company growth. Factors that could cause actual results to differ from current expectations include: uncertain timing of



necessary regulatory approvals; timing of customer product development and market success of customer products; our dependence on distribution partners; and intense industry competition. We urge you to consider those factors, and the other risks and uncertainties described in our most recent annual report on Form 10-K as filed with the Securities and Exchange Commission (SEC), any subsequent quarterly reports on Form 10-Q as well as in other documents that may be subsequently filed by Energous, from time to time, with the SEC, in evaluating our forward-looking statements. In addition, any forward-looking statements represent Energous' views only as of the date of this release and should not be relied upon as representing its views as of any subsequent date. Energous does not assume any obligation to update any forward-looking statements unless required by law.

#### **Non-GAAP Financial Measures**

We have provided in this release financial information that has not been prepared in accordance with accounting standards generally accepted in the United States of America ("GAAP"). We use these non-GAAP financial measures internally in analyzing our financial results and believe they are useful to investors, as a supplement to GAAP measures, in evaluating our ongoing operational performance. We believe that the use of these non-GAAP financial measures provides an additional tool for investors to use in evaluating ongoing operating results and trends, and in comparing our financial results with other companies in our industry, many of which present similar non-GAAP financial measures to investors.

Non-GAAP financial measures should not be considered in isolation from, or as a substitute for, financial information prepared in accordance with GAAP. Investors are encouraged to review the reconciliation of these non-GAAP financial measures to their most directly comparable GAAP financial measures below.

Our reported results include certain non-GAAP financial measures, including non-GAAP net loss, non-GAAP costs and expenses, non-GAAP sales, marketing, general and administrative expenses (SG&A) and non-GAAP research and development expenses (R&D). Non-GAAP net loss excludes depreciation and amortization, stock-based compensation expense and offering expenses relating to warrant liability. Non-GAAP costs and expenses excludes depreciation and amortization and stock-based compensation expense. Non-GAAP SG&A excludes depreciation and amortization and stock-based compensation expense. Non-GAAP R&D excludes depreciation and amortization and stock-based compensation expense. A reconciliation of our non-GAAP financial measures to their most directly comparable GAAP measures has been provided in the financial statement tables included below in this press release.

- Financial Tables Follow -



## Energous Corporation BALANCE SHEETS (Unaudited)

	As of		
	March 31, 2023	December 31, 2022	
ASSETS			
Current assets:	Ф. 26.222.262	ф разо <del>п</del> ров	
Cash and cash equivalents	\$ 26,339,960	\$ 26,287,293	
Accounts receivable, net	100,935	143,353	
Inventory	71,597	105,821	
Prepaid expenses and other current assets	649,479	827,551	
Total current assets	27,161,971	27,364,018	
Property and equipment, net	383,238	429,035	
Right-of-use lease asset	1,778,512	1,959,869	
Total assets	\$ 29,323,721	\$ 29,752,922	
LIABILITIES AND STOCKHOLDERS' EQUITY			
Current liabilities:			
Accounts payable	\$ 1,351,018	\$ 900,765	
Accrued expenses	1,370,046	1,790,414	
Accrued severance	249,610	416,516	
Warrant liability	3,135,000		
Operating lease liabilities, current portion	702,780	705,894	
Deferred revenue	35,891	29,727	
Total current liabilities	6,844,345	3,843,316	
Operating lease liabilities, long-term portion		1,264,131	
Total liabilities	7,934,984	5,107,447	
Stockholders' equity:			
Preferred Stock, \$0.00001 par value, 10,000,000 shares authorized at March 31, 2023 and December 31,			
2022; no shares issued or outstanding.	_	_	
Common Stock, \$0.00001 par value, 200,000,000 shares authorized at March 31, 2023 and December 31,			
2022; 91,032,030 and 78,944,954 shares issued and outstanding at March 31, 2023 and December 31,			
2022, respectively.	911	789	
Additional paid-in capital	390,715,632	387,319,985	
Accumulated deficit	(369,327,806)	(362,675,299)	
Total stockholders' equity	21,388,737	24,645,475	
Total liabilities and stockholders' equity	\$ 29,323,721	\$ 29,752,922	



# Energous Corporation STATEMENTS OF OPERATIONS (Unaudited)

		For the Three Months Ended March 31,		
	2023	2022		
Revenue	\$ 96,676	\$ 215,961		
Costs and expenses:				
Cost of revenue	138,813	203,249		
Research and development	3,078,524	3,527,146		
Sales and marketing	1,211,938	1,613,590		
General and administrative	1,961,460	2,027,520		
Total costs and expenses	6,390,735	7,371,505		
Loss from operations	(6,294,059	(7,155,544)		
Other (expense) income:				
Offering costs related to warrant liability	(591,670	) —		
Interest income	233,222	2,826		
Total	(358,448	) 2,826		
Net loss	\$ (6,652,507	\$ (7,152,718)		
Basic and diluted net loss per common share	\$ (0.08	) \$ (0.09)		
Weighted average shares outstanding, basic and diluted	81,408,347	76,930,919		



# Energous Corporation Reconciliation of Non-GAAP Information (Unaudited)

	For the Three Months Ended March 31, 2023 2022			
Net loss (GAAP)	\$	(6,652,507)	\$	(7,152,718)
Add (subtract) the following items:	Ψ	(0,002,007)	Ψ	(,,10=,,,10)
Depreciation and amortization		45,797		70,119
Stock-based compensation		522,077		796,906
Offering costs related to warrant liability		591,670		_
Adjusted net non-GAAP loss	\$	(5,492,963)	\$	(6,285,693)
Total costs and expenses (GAAP)	\$	6,390,735	\$	7,371,505
Subtract the following items:				
Depreciation and amortization		(45,797)		(70,119)
Stock-based compensation		(522,077)		(796,906)
Adjusted non-GAAP costs and expenses	\$	5,822,861	\$	6,504,480
Total research and development expenses (GAAP)	\$	3,078,524	\$	3,527,146
Subtract the following items:				
Depreciation and amortization		(42,757)		(37,683)
Stock-based compensation		(208,731)		(353,043)
Adjusted non-GAAP research and development expenses	\$	2,827,036	\$	3,136,420
Total sales, marketing, general and administrative expenses (GAAP)	\$	3,173,398	\$	3,641,110
Subtract the following items:				
Depreciation and amortization		(3,040)		(32,436)
Stock-based compensation		(313,346)		(443,863)
Adjusted non-GAAP sales, marketing, general and administrative expenses	\$	2,857,012	\$	3,164,811



# **Contacts**

 ${\bf Energous\ Investor\ Relations:}$ 

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